

April 23, 2025

Dear Valued Customer,

At Skil-Care Corporation, we are committed to providing high-quality products, transparent communication, and decisive leadership in challenging times. I am writing to update you on the impact of new government tariffs and our pricing strategy moving forward.

We are offering two proactive solutions to help you avoid future tariff-related increases:

1. **Alternative Products:** We manufacture comparable items in New York that are unaffected by tariffs and already included in your 2025 price list.
2. **Long-Term Purchase Agreement:** Lock in current pricing for affected imported items in exchange for volume commitments.

We hope to discuss these options with you promptly. However, if an agreement cannot be reached within the next 90 days, a limited price increase will take effect on August 1, 2025, applying only to about 200 imported SKUs out of our total of over 1,600 products. Prices for our U.S.-made items will remain unchanged.

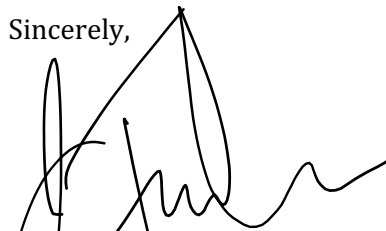
In response to the significant increase in tariffs on Chinese imports—we've worked diligently with our suppliers to minimize the impact wherever possible. As a result, the average price adjustment for affected items will be approximately 13%. There will be no additional hidden fees or surcharges applied to your invoice.

If tariffs are reduced or eliminated before August 1, we will adjust pricing immediately and may avoid these changes entirely. We are giving the situation 90 days to resolve before implementing any increases.

We believe in addressing these challenges head-on, with clarity and transparency. If tariffs normalize—or if we successfully redirect our sourcing to a country with more favorable trade policies—we pledge to be the first to fully and immediately reduce pricing back to pre-tariff levels.

Thank you for your continued trust and partnership. If you have any questions, please reach out to our team or contact me directly. We remain committed to supporting your organization with proactive communication and leadership.

Sincerely,



Jonathan Treiber
Chief Executive Officer
Skil-Care Corporation